

From: Naughton, Candice <candice.naughton@sealedair.com>
Sent: 18 May 2022 11:27
To: john@interpak.ltd.uk
Subject: Sealed Air Price Increase Notification

Dear valued customer,

The global markets continue to experience sustained inflationary pressure caused by numerous disruptions around the world. At Sealed Air we continue to pull all levers to mitigate costs in our control as far as possible. Despite all our efforts to contain the impact of these external forces, this intense pricing volatility is making it necessary for Sealed Air to announce **an additional price increase effective 1st June 2022**

This measure is a necessary response to minimise the effects of global supply chain challenges and higher input costs across multiple categories since the beginning of 2021:

- **Raw Materials**
In 2022 the ICIS index has risen between 15% - 27%, depending on the resin type. Since January 2021, the overall increase has been over 78%. Resin components account for a large part of the product cost, thus significantly impacting on our operation costs.
- **Energy**
With energy prices on the rise, from January 2021 gas has moved up by 400% and electricity by more than 50%. The increase of the overall energy price is also significantly affecting the cost of our manufacturing operations.
- **Freight/Logistics**
Rising fuel prices, shortage of drivers and the higher cost of pallets and cartons also mean increased costs for freight and logistics,

Effective from **1st June 2022**, the following products will increase by the below amounts:

AirCap® Products (including converted products): 10%

Specialty Foam (including Ethafoam®): 10%

Fill-Air® and NewAir® Inflatable Films (including FillTeck™ and APS Fastwrap and Airpouch): 10%

This price increase is in addition to any previous pricing announcements and will be added to orders with delivery on and after 1st June 2022.

Any orders placed for delivery before the 1st June 2022 will be honoured at existing prices. We reserve the right to reduce the order quantities on any order which exceeds historical ordering quantities and patterns.

We appreciate your business and understanding of the necessity of this action due to the current market dynamics. We are committed as always to delivering value to you and your packaging operations. Your Sealed Air Sales Representative will be in contact with you to review the details of this notification and to identify any opportunities to mitigate these exceptional cost increases through efficiency improvement, material choices and automated systems and solutions.

Sincerely,

Paul Saunderson

Country Director, UK & Ireland

Sealed Air Brand Protective Packaging

Office +44 (0)1536 315700

Mobile +44 (0)7876445542



SealedAir.com